# De Stefano & Co

## DEFENCE INDUSTRY EXPERTS

Supporting businesses to navigate the complex defence industry environment and grow their defence sector revenues.







De Stefano & Co 101 Henley Beach Road, Mile End SA 5031 1300 438 347 enquiry@destefanoandco.com.au www.destefanoandco.com.au

## **ABOUT US**



Defence industry strategy, development and grants are what we do best. As defence industry experts, we have unrivaled experience, knowledge and networks that we can leverage in order to support your business to navigate the complex defence industry environment.

The De Stefano & Co team has over 100 years of combined industry experience across the defence, oil & gas, water, infrastructure and government sectors. With clients ranging from SMEs to Fortune 500 companies, our management, business development, engineering and cyber security professionals are well-placed to help you achieve your business growth ambitions.

## **OUR SERVICES**

We measure our success by the impact we have on you and your business. De Stefano & Co can support you with:



#### **STRATEGY**

- Defence Sector Market Entry (DIME)
- Business Strategy
- Export Strategy



#### **DEVELOPMENT**

- Defence Industry Security Program (DISP)
- Tender Response Development
- Project Management
- Quality, Health, Safety & Environment Management Systems
- Coaching & Mentoring



#### **GRANTS**

- · Capability Improvement Grant
- Sovereign Industrial Capability Priority Grant
- Defence Global Competitiveness Grant
- Skilling Australia's Defence Industry Grant
- Export Market Development Grant (EMDG)









## Defence Industry Security Program (DISP)

Home to some of the world's largest Defence programs, Australia is investing heavily in building an innovative, world-class sovereign defence industry. Given the challenging geo-political environment in which we now find ourselves, safeguarding sensitive information and assets has never been more important. The Defence Industry Security Program (DISP) is a risk mitigation program that exists to protect the integrity of Australia's Defence capability, where membership to the program is fast becoming a prerequisite to doing business in the sector.

De Stefano & Co are experts in the DISP. We have an unrivalled understanding of the policy framework underpinning the program and armed with this knowledge and practical experience, we are well placed to support your business in achieving its membership. Whether your organisation is an SME or a Fortune 500 company, located in Australia or overseas, we provide proven, fit-for-purpose solutions that ensure compliance across the program's four security categories.







PERSONNEL SECURITY



ICT/CYBER SECURITY



## **OUR PROCESS**

We simplify the DISP application process for our clients by breaking the work down into three phases:

#### **GAP ANALYSIS**

The process of understanding your business and where you currently sit in comparison to the requirements of each of the four DISP security categories. A comprehensive report is provided which details any gaps identified and the recommendations for closing those gaps.

## IMPLEMENTATION SUPPORT

Implementation support, including policy and procedure development, Security Awareness & Insider Threat training / train the trainer, audit support and project management of the whole process.

### ONGOING COMPLIANCE ASSURANCE

An annual program to ensure ongoing DISP compliance which includes regular updates to DISP policies and procedures, annual Security Awareness & Insider Threat training, support in any audit/assurance activities, support in preparing the Annual Security Report (ASR), and more.

#### Ready to get started?

Contact our team today on 1300 GET DISP (1300 438 347).

"Trusted advisors De Stefano & Co were crucial in helping us to overcome challenges in obtaining our DISP membership. The gap analysis was really beneficial for our organisation."

Donatien Bruggeman, Easy Skill Australia

"With the right experience and know-how, De Stefano & Co were able to provide Rowlands with a high-quality, tailored suite of policies and procedures, the necessary training, comprehensive guidance and audit support, whilst also holding our hands the whole way through the DISP membership application process. Best of all, given what we've now learned and implemented in relation to our cyber security, we can now sleep at night!"

Michael Slattery, Rowlands Metalworks



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