



DEFENCE INDUSTRY EXPERTS™

De Stefano & Co is a defence-focused management and security consultancy that assists businesses from across Australia and the globe in navigating the complex Australian defence industry environment to grow their defence sector revenues.

With unrivaled experience, knowledge and networks, our team are specialists in defence industry strategy, development and grants.



Adelaide | Melbourne | Perth

1300 438 347

Head Office

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CAPABILITIES

STRATEGY

- Defence Industry Market Entry (DIME®) Program
- Business development strategy
- Export strategy
- Technology development strategy
- Cyber security strategy

DEVELOPMENT

- Defence Industry Security Program (DISP)
- Education and training (Defence sector introduction, DISP, security awareness, Defence tendering, etc.)
- Essential Eight maturity uplift
- Project management
- Tender response development
- Supply chain analysis and development

GRANTS

- Defence Global Competitiveness Grant (DGCG)
- Skilling Australia's Defence Industry Grant (SADI)
- Sovereign Industrial Capability Priority Grant (SICP)
- Export Market Development Grant (EMDG)
- Defence Innovation Hub (DIH)
- Next Generation Technologies Fund (NGTF)

MEMBERSHIPS



DISCRIMINATORS

- > 100 years of combined industry experience working in Defence primes, managing contractors and SMEs
- DISP member with security cleared staff
- National network of ICT / Cyber Security providers and SCEC consultants
- Expertise across Air, Land, Sea, Space, Cyber and Defence Estate & Infrastructure

ACCREDITATIONS

De Stefano & Co boasts a multi-disciplinary team of defence industry professionals who hold accreditations that include:

- Chartered Professional Engineer (CPEng)
- Project Management Professional (PMP)
- Certified Information Security Manager (CISM)
- Certified in Production and Inventory Management (CPIM)
- Graduate of the Australian Institute of Company Directors (GAICD)
- Certified Practising Marketer (CPM)

KEY CLIENTS & PARTNERS





DEFENCE INDUSTRY EXPERTS™

Defence Industry Security Program (DISP)

Home to some of the world's largest Defence programs, Australia is investing heavily in building an innovative, world-class sovereign defence industry. Given the challenging geo-political environment in which we now find ourselves, safeguarding sensitive information and assets has never been more important. The Defence Industry Security Program (DISP) is a risk mitigation program that exists to protect the integrity of Australia's Defence capability, where membership to the program is fast becoming a prerequisite to doing business in the sector.

De Stefano & Co are experts in the DISP. We have an unrivalled understanding of the policy framework underpinning the program and armed with this knowledge and practical experience, we are well placed to support your business in achieving its membership. Whether your organisation is an SME or a Fortune 500 company, located in Australia or overseas, we provide proven, fit-for-purpose solutions that ensure compliance across the program's four security categories.



GOVERNANCE



PHYSICAL
SECURITY



PERSONNEL
SECURITY



ICT/CYBER
SECURITY



OUR PROCESS

We simplify the DISP application process for our clients by breaking the work down into three phases:

GAP ANALYSIS

The process of understanding your business and where you currently sit in comparison to the requirements of each of the four DISP security categories. A comprehensive report is provided which details any gaps identified and the recommendations for closing those gaps.

IMPLEMENTATION SUPPORT

Implementation support, including policy and procedure development, Security Awareness & Insider Threat training / train the trainer, audit support and project management of the whole process.

ONGOING COMPLIANCE ASSURANCE

An annual program to ensure ongoing DISP compliance which includes regular updates to DISP policies and procedures, annual Security Awareness & Insider Threat training, support in any audit/assurance activities, support in preparing the Annual Security Report (ASR), and more.

Ready to get started?

Contact our team today on **1300 GET DISP (1300 438 347)**.

"Being a small business within the Defence industry and having limited resources, we engaged De Stefano & Co to support and assist us with our DISP application. They did all the hard work which allowed me to focus on other aspects of our business. No stress, straight forward and efficient. Thanks to De Stefano & Co we were able to gain our DISP accreditation in short order."

Charlie Bevilacqua, W&E Platt

"With the right experience and know-how, De Stefano & Co were able to provide Rowlands with a high-quality, tailored suite of policies and procedures, the necessary training, comprehensive guidance and audit support, whilst also holding our hands the whole way through the DISP membership application process. Best of all, given what we've now learned and implemented in relation to our cyber security, we can now sleep at night!"

Michael Slattery, Rowlands Metalworks

De Stefano & Co

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