

COMPANY OVERVIEW

CYLAD is an international **strategy and management consulting** firm with a strong expertise and track record in Aerospace & Defence.

Our 150 consultants, data analysts and senior experts based in Australia, Europe and North America deliver more than 100 projects per year.

We are dedicated to supporting **Aerospace & Defence** companies to develop, improve performance and accelerate projects by leveraging our expertise in growth strategy, program and bid management, business & digital transformation, and operational excellence.

CAPABILITIES



Growth Strategy

Defining growth plans, supporting acquisition opportunities, facilitating post-merger integration, geographical expansion and technology transfer.



Project, Portfolio and Bid Management

Designing architecture and management of complex programs, including scope, schedule, resource, earned value, and risk.



Cost and Cash Competitiveness

Developing successful responses to tenders; Right-sizing fixed costs, optimising cash and improving business controlling practices.



Business, Digital and ESG Transformation

Defining, improving and accelerating business, digital and ESG transformation strategy and plans.



Product Development & Workload-Workforce Management

Reducing time-to-market and product cost by stream-lining the Product Development Process, and accelerating industrialisation.



Operations, Procurement & Supply Chain

Designing and developing supply chain, measuring and increasing local content, and modernising procurement practices with data analytics.

WHY CYLAD

1. Top-tier consulting skills combined with in-depth knowledge of the Aerospace & Defence sector and its entire value chain.
2. Experience in supporting Small and Medium-sized Enterprises (SMEs), large companies and government agencies.
3. Intimacy and flexibility of a boutique firm, with the capability and reach of an international firm.
4. Smart Data & Analytics centre of excellence, offering data visualisation and reporting, powerful analysis, and automation of complex processes.

CUSTOMERS

AIRBUS

THALES

SAFRAN

esa RUAG

LOCKHEED MARTIN

NAVAL GROUP

GE Aerospace

Thomas Global Systems

SAAB

BOMBARDIER

arianespace
arianegroup
FLEET

MEMBERSHIPS

DISP

DTC
MEMBER

ICN

FRENCH AUSTRALIAN
CHAMBER OF COMMERCE

INTERNATIONAL AWARDS

Forbes 2022 "World's best management consulting firms": top 25% in A&D

Corporate Coaching and Recruitment Awards

CYLAD CONSULTING
Best Strategy & Management Consultancy Firm 2020

Top 2022
Company
Kununu

brandeins/thema
2022
Beste Unternehmensberater

ESG COMMITMENT & AWARDS



United Nations
Global Compact



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CYLAD

DEVELOP BUSINESS
DRIVE PERFORMANCE
TRANSFORM SUSTAINABLY

A PROVEN TRACK RECORD IN EUROPE, NORTH AMERICA and ASIA PACIFIC



UK

Reduction of recurring costs via cost controlling best practices



FRANCE

Initialisation of digital transformation for corporate functions



SWITZERLAND

Procurement optimisation of a major energy infrastructure project



CANADA

C-Series M&A



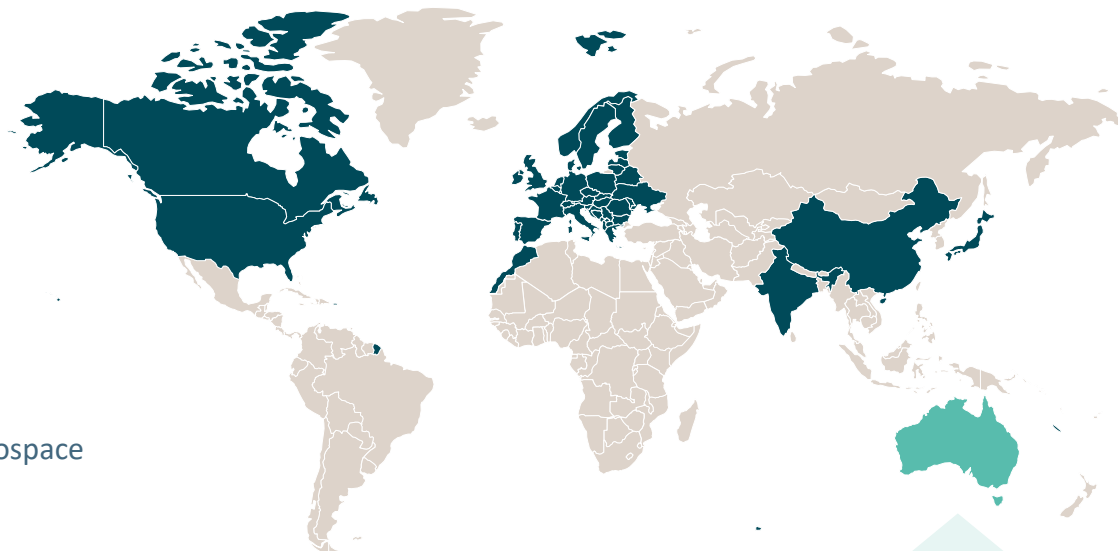
USA

Aerostructure supplier transformation



MOROCCO

SG&A process analysis and recommendations in the aerospace cable industry



JAPAN

Suppliers' maturity assessment and collaboration improvement



INDIA

Operations transformation

AUSTRALIA



- Business Plan construction process improvement
- Growth opportunities assessment methodology
- Sales budget analysis and optimisation



- Program management organisation, methods & tools
- IT security project portfolio management



- Implementation of a Business Intelligence solution
- Company due diligence and risk assessment



- Method to manage and secure Local Content expenditure



- Program cost assessment and improvement recommendations
- Implementation of a program performance cockpit



- Sales budget transverse analysis and optimisation



- Offer management and delivery
- Development of the financial response to a tender



- Development of the financial proposal for a government grant application



- Definition and implementation of a multi-function resource management method and tool