

# kardia

compliance solutions

*Export controls  
made easy*



## Who We Are

### *Your trusted partner in compliance*

Kardia was founded on the belief that compliance should be clear, practical, and aligned with your mission. We help organisations make sense of the rules, reduce risk, and implement systems that work in practice. Whether managing military technology, exporting dual-use goods, or collaborating internationally, we provide the guidance and support you need at every step.

Our team has worked across some of Australia's most complex programs - from submarines to space, aerospace, intelligence, and communications. With experience spanning the full project lifecycle, we know how effective compliance enables success.

We believe compliance should empower you, not hold you back. We do this work because it matters - to safeguard peace and security, and to help organisations operate with confidence, efficiency, and lasting success.

## Our Mission

### *Client-focused and results-driven*

Our mission is to transform export control compliance into a source of strength. We simplify complex regulations and integrate compliance into daily operations, enabling clients to focus on innovation and capability with confidence.

We are committed to setting the AUKUS standard for export controls, strengthening capability across government, industry, and academia, and fostering a culture where our people and clients feel supported, empowered, and valued.

## The Kardia Difference

### *Solutions tailored to your needs*

Kardia stands apart by offering tailored, integrated support that reflects the realities of your organisation. While in-house teams are costly, legal advice is often reactive, and many consultancies deliver generic frameworks, we provide solutions built for your people, projects, and long-term goals.

With deep technical expertise and first-hand experience across Australia's most complex defence programs, we deliver systems, frameworks, and training that are practical and sustainable.

Our partnership-driven approach ensures compliance is not only achieved but becomes an enabler of trust, opportunity, and growth across your supply chains and international collaborations.



## Our services

### *Comprehensive, tailored and integrated*

At Kardia, we deliver comprehensive export control support that integrates seamlessly into your organisation's existing frameworks and aligns with your strategic goals. Our services are designed to reduce risk, strengthen compliance, and give your team the clarity and confidence to succeed.

- ✔ Governance frameworks – We design and implement governance frameworks that are clear, practical, and fully compliant – helping you manage export control risks without slowing your business. Whether developing new policies, procedures, and Technology Control Plans, or refining existing frameworks, we make compliance seamless, effective, and easy to use.
- ✔ Needs analysis and system health checks – We assess your current and prospective projects to identify export control requirements and any necessary authorisations. Our team also reviews IT systems and networks to ensure controlled data is managed securely and in full compliance, providing clear, actionable steps to close any gaps.
- ✔ Compliance reviews and audits – We conduct thorough audits and reviews to test your compliance posture against regulatory requirements. By identifying risks early, we provide practical action plans that strengthen resilience, protect your reputation, and keep projects on track.
- ✔ Licensing and regulatory support – We guide you through complex export licensing and authorisation processes in Australia and internationally. From applications to ongoing management, we ensure your exports remain compliant, fit-for-purpose, and future-ready.
- ✔ Operational support – We provide hands-on assistance for day-to-day compliance, including licence management, classifications, export screening, record-keeping, and expert input into program reviews and meetings. Our flexible support enhances efficiency while giving you peace of mind.
- ✔ Culture and capability building – We help embed a culture of compliance that is practical and business-focused. Through tailored communication, training, and ongoing support, we encourage a proactive approach that empowers your people and strengthens organisational resilience.
- ✔ Education and training – We deliver customised training and upskilling programs that equip your team with the knowledge and confidence to navigate complex requirements. Our programs are designed to be engaging, practical, and directly applicable to your operations.



## Pricing

### *Cost-effective and scalable*

At Kardia, our pricing is designed to be transparent, flexible, and aligned with the value we deliver. We understand that every organisation has different needs, so our services are tailored to provide the right level of support – from targeted advice to comprehensive compliance management.

Our approach balances affordability with the specialist expertise required in export control, ensuring you receive cost-effective solutions that reduce risk, increase efficiency, and deliver measurable value.

Contact us today to discuss a pricing solution that works for you.

## Return on investment

### *Identifiable and measurable results*

#### Operational Efficiency

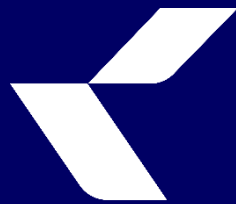
By streamlining compliance processes, we reduce the need for costly in-house staffing and free your team to focus on core operations. The result is measurable return on investment through improved efficiency and reduced overheads.

#### Flexible Solutions

We offer scalable, customisable service packages – from foundational compliance support to advanced, ongoing advisory – so you can select the level of service that best fits your organisation's size, activities, and budget.

#### Avoiding Costly Penalties

Breaches of export controls can attract penalties of up to AUD \$825,000 per incident in Australia and AUD \$1.9 million in the United States. Our services are designed to help you avoid these risks and protect your organisation from reputational and financial harm.



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