

## PROBLEM STATEMENT

The Defence sector is inherently complex, presenting multiple barriers to entry, including:

- + **Technology & export controls**
- + **Commercial & financial sophistication**
- + **Security & cybersecurity requirements**

Managing these aspects can divert focus from strategic objectives. Achieving and maintaining **Defence readiness** requires dedicated and experienced personnel, which can be challenging to source and costly.

## AUKUS OPPORTUNITIES

AUKUS presents significant opportunities for the Defence sector. Beyond major programs like **SSN-AUKUS** and the **Guided Weapons and Explosive Ordnance (GWEO) enterprise**, organisations of all sizes can now access U.S. and U.K. supply chains more readily.

However, these opportunities come with increased complexities and compliance considerations. SAHR and its partners can ensure your organisation is **"AUKUS Ready"** by:

- + **Developing and implementing necessary Technology & Export Control frameworks**
- + **Enhancing cybersecurity management**
- + **Assisting with commercial & financial requirements**

## CAPABILITY

SAHR offers subject matter experts to ensure Defence and AUKUS readiness across key areas. Our skilled consultants and strategic partnerships enable us to:

- + **Manage technology & export controls**
- + **Optimise commercial & financial practices**
- + **Enhance cybersecurity**
- + **Implement program security & security engineering**
- + **Provide integrated logistic support**
- + **Oversee project & program management**

Our solutions help **mitigate risks** and **achieve cost savings** through streamlined operations.

## SERVICES

### **Advisory Services**

Expert guidance to ensure compliant delivery.

### **Labour Hire**

Access to SAHR's experienced team on flexible terms, reducing staffing costs.

### **Governance Frameworks**

Development and management of governance structures, ensuring compliance with relevant legislation and regulations, such as the U.S. International Traffic in Arms Regulations (ITAR).

### **Gap Analysis & Risk Assessments**

Evaluations against Defence & industry best practices and standards to identify areas for improvement.

### **Essential Eight Uplift**

Enhancing cybersecurity maturity in line with the Essential Eight strategies.

### **Defence Tender Preparation & Contract Management**

Support in preparing tenders and managing contracts, including Contract Data Requirements List (CDRL) artefact creation and ASDEFCON management.

### **Training**

Provision of training programs, from introductory to advanced levels, tailored to company-wide or specific topics.



## WHY SAHR

SAHR possesses comprehensive knowledge of Defence operations, policies, and regulatory frameworks, ensuring our customised solutions are compliant, efficient, and aligned with Defence objectives. From project management assistance and policy development to supporting large Defence acquisitions, involving us in your Defence projects ensures they're delivered on time, within budget, and fully compliant with Defence-sector regulatory standards.

We pride ourselves on providing services that are **100% scalable and customisable** to your organisation's requirements. Our service delivery integrates seamlessly into your existing governance framework, considering risk appetite and corporate strategy.

## WHO ARE WE

SAHR is a veteran-owned and operated consultancy, delivering niche professional services to the Defence sector.

- Our team brings **over 200 years** of combined experience across the Australian Defence Force (ADF), Australian Public Service (APS), and Defence consulting sectors.
- Since our launch, we've collaborated with clients ranging from sole traders to industry primes, working on projects across all five Australian Defence Force domains: **air, land, space, maritime, and cyber/ICT**.
- Our growing team operates across five states and territories: the Australian Capital Territory, New South Wales, Queensland, Victoria, and South Australia. We're passionate about leveraging our Defence expertise to provide clients with innovative solutions that achieve their goals.

# SAHR

## KEY CLIENTS



## MEMBERSHIPS



## CONTACTS



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