



**HELPING BUSINESSES NAVIGATE TENDERS,
CONTRACTS, PROCUREMENT & COMMERCIAL
COMPLEXITY WITH CONFIDENCE**

Commercial thinking | Practical solutions | Strategic outcomes

SERVICES

Defence Industry Specialist

- ✓ Commercial strategy
- ✓ Tender support and bid preparation
- ✓ Contract negotiation
- ✓ Procurement strategy
- ✓ Supplier management
- ✓ Commercial governance frameworks
- ✓ Contract management processes
- ✓ Risk identification and mitigation
- ✓ Claims and dispute preparation
- ✓ Commercial advisory support

MY EXPERIENCE



FIND ME

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ABOUT LEE

I help businesses navigate commercial complexity through strategic commercial advice, hands-on procurement expertise and practical contract solutions that support stronger business outcomes.

With over 35 years of experience across Defence, aviation, infrastructure, oil & gas, mining and construction, I specialise in helping organisations simplify complexity, strengthen commercial foundations and position themselves for long-term success.

My experience spans customer and supplier perspectives, leading commercial functions, procurement strategy, contract negotiations, governance frameworks and major tenders exceeding \$1 billion in value. I gather and interpret available sources of information to make decisions and adopt a pragmatic approach to reviewing issues in the context of relationships and commercial objectives.

My point of difference is simple. I understand both customer-side and supplier-side commercial environments. That perspective creates stronger outcomes.

I work with SMEs, Defence suppliers, industry primes and organisations seeking strategic commercial capability, practical advice and trusted expertise.