



ROLE DESCRIPTION

ROLE DETAILS	
Role Title: Ecosystem Development Manager	Agency: Defence SA
Classification: ASO7	Business Unit: Defence Innovation Partnership
Position No: P40074	Location: 151 Pirie St, Adelaide CBD
Type of Appointment: Long term contract	Date:

ROLE DESCRIPTION APPROVAL	ACKNOWLEDGEMENT
Chief Executive / /	Occupant / /

ROLE CONTEXT	
Role Summary:	The Ecosystem Development Manager within the Defence Innovation Partnership fosters collaborative defence-relevant research and development in South Australia. The Ecosystem Development Manager's role is to increase the translation and commercialisation outcomes of research and development initiatives supported by the Defence Innovation Partnership by working with collaborative R&D teams (project teams) to identify and promote their research to translation/commercialisation partners and end users.
Reporting/ Working Relationships:	• Reports to Director, Defence Innovation Partnership. • Works closely with all members of the Defence Innovation Partnership team. • Builds and maintains close relationships with the South Australian (defence and space) industry and research sectors and in particular, project teams funded by the Defence Innovation Partnership. • Maintains close relationships with Defence SA business units and stakeholders within South Australian Government. • Develops and maintains extensive external relationships with stakeholders including R&D funding bodies, Australian and international defence organisations, defence and adjacent industries, academia, and professional bodies.
Special Conditions:	• Out-of-hours work will be required occasionally. • Intrastate and interstate travel will be required occasionally. • International travel may be required.

KEY RESPONSIBILITIES AND INDICATIVE OUTCOMES

The Ecosystem Development Manager's responsibilities include:

- a. Development of growth opportunities for the South Australian defence and national security research and development sector, including leading strategic initiatives in areas such as South Australia's defence research and development test and evaluation ecosystem, and international engagement.
- b. Planning, leadership and implementation of a strategy to increase translation of the outcomes of research and development initiatives supported by the Defence Innovation Partnership:
 - Facilitation of co-design activities across all Defence innovation Partnership funding schemes including consultations with industry/academic teams to provide guidance on proposal development and team formation.
 - Ongoing involvement in Defence Innovation Partnership funded projects, including attending project team meetings, regular contact with project teams and maintaining up-to-date knowledge of project progress and outcomes.
 - Provision of advice and facilitation for project teams to secure funding and/or partners, including follow-on funding opportunities for DIP-funded projects and alternative sources of funding for teams that have not been successful at securing DIP funding.
- c. Initiation, development and management of relationships with key stakeholders in defence, space and high-tech sectors to promote and negotiate opportunities for research and development outcomes, including counterparts in other state and commonwealth government agencies, international agencies, industry, academia, and industry associations.
 - Develop and maintain key relationships across defence industry, academia and other organisations.
 - Develop and maintain key relationships with relevant organisations in international markets including the US and the UK.
 - Maintain close relationships with DSTG scientists and leaders, especially DSTG personnel working on DIP-funded projects.
- d. Industry analysis of defence and adjacent sectors to identify trends in R&D and technology development, providing expert advice, briefings and recommendations on opportunities, risks and synergies.

CORPORATE RESPONSIBILITIES

- You ensure your own personal safety and that of your co-workers and other workers by maintaining awareness, complying with agency Work Health and Safety (WHS) procedures and instructions and obeying reasonable safety instructions issued by Defence SA.
- You uphold the ethical behaviour and professional standards as contained in the *Public Sector Act, 2009* and the *Code of Ethics for the South Australian Public Sector*
- You utilise resources and information in a responsible and accountable manner and comply with all Defence SA financial, human resources, and other agency policies and procedures
- You participate in Defence SA's performance review process
- You maintain accurate and complete records of business activities in accordance with the *State Records Act, 1997*
- You implement and maintain security in line with whole-of-government and agency policies
- You demonstrate a commitment to supporting a culture of zero tolerance towards violence against women in the workplace and community
- You demonstrate a commitment to a culturally and inclusive workforce and to increasing opportunities for Indigenous Australians.

CAPABILITIES AND EXPECTED BEHAVIOURS

Technical Expertise	• Comprehensive knowledge of national and international trends and influences in R&D/technology development in defence or adjacent industries. • Understanding of defence sector research and development ecosystem, processes, and drivers. • Knowledge of funding sources and mechanisms for R&D, innovation and commercialisation/translation including contract research, grants, and venture capital. • Detailed knowledge of relevant Government policies and practices particularly in relation to procurement and communications protocols.
Experience	• Demonstrated experience in engaging with a broad range of scientific/technical concepts and communicating those concepts to experts and non-experts. • Demonstrated experience in building and maintaining extensive professional networks in defence industry or adjacent sectors. • Demonstrated experience in influencing strategic thinking and providing strategic advice to research, development and innovation stakeholders. • Significant experience in planning, leading, and managing strategies and programs to promote, showcase and facilitate translation opportunities for research and development. • Significant experience and competence in case management and/or project management, ideally in an R&D or innovation context.

Achievement Orientation	• Strives for excellence in all aspects of work. • Achieves desired results with enthusiasm and a sense of urgency.
Communication	• Highly developed written communication skills that enable effective and appropriate communication with a variety of audiences. • Exceptional skills in understanding and communicating complex information in a clear and concise manner, both verbally and in writing. • Adapts communication style to match the audience and the situation. • Demonstrates cultural sensitivity in communication.
Work organisation	• Demonstrated experience at working independently and collaboratively under very broad direction, planning, programming and coordinating work, and making informed decisions in an environment characterised by high volumes of work and competing deadlines. • Demonstrate clear and creative thinking and significant levels of independent judgment and delegated authority to determine goals and deliver across agency strategies, policies and/or projects within the framework of the agency's corporate objectives.
Teamwork	• Demonstrate ability to work autonomously and as part of a team to achieve objectives and meet deadlines. • Develops and accomplishes shared goals by taking an active role in the team and contributing ideas, knowledge and expertise. • Exercises tact and tolerance in team interactions to promote effective working relationships.
Strategic Focus	• Understands the organisation's strategic direction and objectives which informs and guides operational work plans. • Ensures the contribution of individual actions to the 'big picture'. • Creates operational plans that contribute to strategic goals.

ESSENTIAL QUALIFICATIONS AND REQUIREMENTS
• Appropriate tertiary qualifications in project management, innovation management or related fields. • The successful applicant must be eligible to obtain and maintain an Australian Government security clearance.